

La biscuiterie Namuroise

— Inspirée de 1908 —



OUR SALES QUOTE

2026



Who are we ?

A Belgian artisan biscuit maker, inspired since 1908

La Biscuiterie Namuroise was born from a family recipe book carefully handed down through five generations.

Dating back to 1908, these recipes reflect traditional Belgian biscuit craftsmanship, rooted in authenticity, quality and taste.

Rediscovered in 2019 by Laurent, a baker by trade, and Paul, his childhood friend, this heritage gave rise to a modern artisanal biscuit factory combining tradition with today's production standards.



Artisanal excellence for professional markets

La Biscuiterie Namuroise produces premium Belgian artisan biscuits for wholesalers, importers and retailers, positioning in the premium mid-market.

Combining five generations of know-how with controlled production processes, we ensure:

- *Scalable Craftsmanship;*
- *Small & Medium Runs;*
- *Flexible Production;*
- *Reliable Lead Times.*

A structured export approach and clear planning guarantee stable supply and long-term partnership confidence.

Our ambition

Mid market biscuit player known as a symbol of belgian artisanal excellence recognized worldwide, by reconciling production requirements, sustainability and living heritage.

Established international presence in 10+ countries

Available in 1,000+ retail outlets worldwide

Heritage recipes dating back to 1908

Mid-market biscuit specialist

Tailor-made B2B and Private Label solutions

Belgian Leader in grocery shops

Our private label offer

Your brand, our artisanal know-how

We put our belgian artisanal biscuit know-how at the service of your private label projects. Each project is developed on a tailor-made basis, according to your brand positioning, market requirements and distribution channels.

Biscuit shape

These formats can be adapted to suit individual tastes. We have the capacity to produce them in large volumes.



The different tastes

- Plain
- Caramel
- Cocoa
- Lemon
- Almond
- Speculoos
- Orange bursts
- Coco
- Red fruits (strawberry, raspberry)
- Others

Custom Recipe Development

We offer complete formulation flexibility, including:

- Sugar-free or reduced sugar
- Margarine solutions
- Specific ingredient sourcing
- Texture and flavor adjustments



White Label possibilities, upon requests

Our R&D and production teams work closely with you to ensure technical feasibility, taste validation and regulatory compliance.

All developments are subject to prior technical assessment and production validation.

Private Label Clause

Depending on the specific requirements requested, a tailor-made quote will be drawn up. The technical, pricing and production conditions will be determined on a case-by-case basis, after analysis of the project and mutual validation by both parties.

Our packaging solutions

We offer different packaging options, but most of our clients usually prefer to create their own design and handle the packaging themselves.

Around 7€-13€/kg

HORECA & hospitality industry

For hotels, restaurants, caterers, reception venues and cafés, we offer a dedicated range of biscuits, available individually packaged in flowpacks or in bulk, ideal for serving with coffee, tea or as a welcome treat for guests.

Hygienic, practical and ready to use, these formats support efficient service while making day-to-day dining room operations easier.

5 variations available

- Plain Moques



- Chocolate Moques



- Salted Butter Caramel Moques



- Speculoos



- Marquises



Our packaging solutions

Your logo available (cliché fees apply)



Flowpack

- From 6g to 8g



Flowpack (25g)- one piece

- From 25g



Bulk

- From 6g

Our flowpack options

We offer the possibility to package our biscuits in flowpacks, either individually wrapped or in multi-pack formats, depending on your distribution needs.

Flowpack packaging ensures hygiene, product protection and convenient handling, making it suitable for retail, horeca and corporate applications.



Small Flowpack
From 6g to 8g



Multi-Flowpack
From 25g/50g - 2x 25g



Packing Capacity

We are able to pack per pallet :
132 cartons × 250 units (33,000 pcs)
20 cartons × 2,000 units (40,000 pcs)

Flowpack customization :

- Neutral film with our logo printing
- Custom neutral design with logo
- Fully personalized film roll (subject to design and production lead times)
- Printing/cliché fees apply

Our Export Solutions

La Biscuiterie Namuroise provides structured and reliable export solutions worldwide, ensuring consistent quality, optimized logistics and clear contractual conditions.

Minimum Order Quantity

MOQ:

This volume ensures optimized production planning and stable international shipment conditions.

Packaging Information

We operate with European pallets (80 × 120 cm) of :

- 132 cartons × 250 units (33,000 pcs)
- 20 cartons × 2,000 units (40,000 pcs)

All shipments are prepared for secure international transport.

Lead Time

Estimated delivery time:

Approximately 3 weeks (+ Travel time) from order confirmation, subject to:

- Product availability
- Packaging readiness
- Compliance with agreed payment terms
- Customized productions may require adjusted timelines.

Delivery Terms

Standard Incoterm: EXW (Ex Works)

Upon request, shipments can be arranged under: DAP or CPT, depending on destination and agreement.

Mixed Pallets

If a pallet includes multiple product references, a 5% operational supplement may apply to cover handling and preparation.

Payment Terms

40% upon order confirmation (non-refundable deposit)

60% before departure from factory

Goods are shipped only after full payment of the balance.

Transfer of Risk & Ownership

Ownership transfers upon full payment.

Risk transfer follows the agreed Incoterm (EXW, DAP or CPT).

Our Packaging Solutions

- All packaging formats can be branded to your need
- Alternative packaging solutions available upon request
- Pricing depends on the level of customization and quantity



Packaging Flowpack

- Small : 6g to 8g
- Multi 50g : 2x25g



Bulk

- Content: 10 kg



Zippered stand-up pouch



Cardboard box

- Plastic bag inside
- Capacity of 130 g



Personalized Kraft bags

- Capacity : 100 g
- *MOQ 5000u*



Personalized plastic bags

- Capacity : 100 g to 200 g



Plastic box

- 2 formats:
 - 480g (40 pieces)
 - 960g (80 pieces)
- 12g biscuits packed in flowpack inside



Small tin box

- Compatible with different biscuits
- Capacity : 100-150 g



Large tin box

- Compatible with different biscuits
- Capacity : 500g

Our Own Brand

Our available biscuits

Our Signature product – Moque

A moque is a unique Belgian signature biscuit : crunchy, buttery, and exclusively produced by La Biscuiterie Namuroise.



Types of packaging

- **Bulk offer:** ideal for counters, coffee corners, hotels or repackaging.
- **Bags offer:** packaged, labeled and ready for sale (suitable for direct resale).

Our Best-Sellers

- Marquises
- Moques
- Moques natures
- Moques Chocolat
- Moques Caramel Beurre Salé
- Palais Namurois

Our packaging solutions

We offer our different packaging options developed for our brand.
We can also propose other packaging offer depending on your needs.

Our Own Brand Packaging



Small tin box

- Compatible with different biscuits
- Capacity : 100-150 g



Large tin box

- Compatible with different biscuits
- Capacity : 500g

Our prices*

Sweet range :

BAGS

Range of biscuits	198 kg (=1 pallet)	5 pallets +	10 pallets +	Mention your order
Plain Moques	13,90 €/kg	13,34 €/kg	12,79 €/kg	
Chocolate Moques	13,90 €/kg	13,34 €/kg	12,79 €/kg	
Salted Caramel Moques	13,90 €/kg	13,34 €/kg	12,79 €/kg	
Chocolate-hazelnut Moques	14,90 €/kg	14,34 €/kg	13,79 €/kg	
Marquises	14,40 €/kg	13,84 €/kg	13,29 €/kg	
Petits-beurre	13,90 €/kg	13,34 €/kg	12,79 €/kg	
Shortbread biscuit	13,90 €/kg	13,34 €/kg	12,79 €/kg	
Orange Shortbread biscuit	13,90 €/kg	13,34 €/kg	12,79 €/kg	
Almond bread	13,60 €/kg	13,04 €/kg	12,49 €/kg	
Speculoos	13,60 €/kg	13,04 €/kg	12,49 €/kg	

BULK

	264kg (=1 pallet)	5 pallets +	10 pallets +	Mention your order
Natural Moques	11,82 €/kg	11,35 €/kg	10,87 €/kg	
Chocolate Moques	11,82 €/kg	11,35 €/kg	10,87 €/kg	
Salted Caramel Moques	11,82 €/kg	11,35 €/kg	10,87 €/kg	
Chocolate-hazelnut Moques	12,82 €/kg	12,35 €/kg	11,87 €/kg	
Marquises	12,32 €/kg	11,85 €/kg	11,37 €/kg	
Petits-beurre	12,67 €/kg	12,16 €/kg	11,66 €/kg	
Shortbread biscuit	12,32 €/kg	11,83 €/kg	11,33 €/kg	
Orange Shortbread biscuit	11,82 €/kg	11,35 €/kg	10,87 €/kg	
Almond bread	12,12 €/kg	11,65 €/kg	11,17 €/kg	
Speculoos	12,12 €/kg	11,65 €/kg	11,17 €/kg	

Savoury range :

BAGS

Range of biscuits	198 kg (=1 pallet)	5 pallets +	10 pallets +	Mention your order
French Cheese (Comté)	15.9 € / kg	14.7 € / kg	13.5€ / kg	
Garlic and rosemary	15.9 € / kg	14.7 € / kg	13.5€ / kg	
Pepper	15.9 € / kg	14.7 € / kg	13.5€ / kg	
Truffle	15.9 € / kg	14.7 € / kg	13.5€ / kg	
Caramelized onion	15.9 € / kg	14.7 € / kg	13.5€ / kg	

BULK

Range of biscuits	264kg (=1 pallet)	5 pallets +	10 pallets +	Mention your order
French Cheese (Comté)	14€/kg	13.09€/kg	12.44€/kg	
Garlic and rosemary	14€/kg	13.09€/kg	12.44€/kg	
Pepper	14€/kg	13.09€/kg	12.44€/kg	
Truffle	14€/kg	13.09€/kg	12.44€/kg	
Caramelized onion	14€/kg	13.09€/kg	12.44€/kg	

Boxes :

BOXES

Range of biscuits	264kg (=1 pallet)	5 pallets +	10 pallets +	Mention your order
Small tin box	6 177 €	5 930 €	5 683 €	
Large tin box	8 395 €	8 059 €	7 723 €	

***Our prices are Ex Works. and VAT excl.**

Note: We package in boxes of 15 bags and in boxes of 2kg for bulk.
1 pallet = 1 American pallet, height: 1.60 m / 4 pallets minimum

Our Export Solutions

La Biscuiterie Namuroise provides structured and reliable export solutions worldwide, ensuring consistent quality, optimized logistics and clear contractual conditions.

Minimum Order Quantity (own brand)

MOQ: 4 Pallets Minimum

This volume ensures optimized production planning and stable international shipment conditions.

Packaging & Pallet Information

Box dimensions: 40 × 20 × 14 cm

We operate with:

- European pallets (80 × 120 cm): 132 boxes per pallet
- American pallets (120 × 100 cm): 150 boxes per pallet

Standard pallet height: approx. 160 cm

All shipments are prepared for secure international transport.

Lead Time

Estimated delivery time:

Approximately 3 weeks (+ Travel time) from order confirmation, subject to:

- Product availability
- Packaging readiness
- Compliance with agreed payment terms
- Customized productions may require adjusted timelines.

Delivery Terms

Standard Incoterm: EXW (Ex Works)

Upon request, shipments can be arranged under: DAP or CPT, depending on destination and agreement.

Mixed Pallets

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Payment Terms

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Transfer of Risk & Ownership

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Technical Overview

Certifications & Quality

La Biscuiterie Namuroise operates under strict quality and food safety standards to ensure reliability, consistency and export compliance.

- BIO Certisys certified
- IFS Progress (towards IFS Food certification - August 2026)
- Certified Artisan label
- Fair Producer label

Our production combines traditional know-how with controlled processes, ensuring:

- Full traceability
- Batch consistency
- Stable quality across volumes
- Compliance with international standards



Recipe Flexibility

Selected recipes can be adapted depending on the reference and technical feasibility.

Possible adaptations include:

- Sugar-free
- Lactose-free
- Margarine solution can be developed

For any specific dietary or formulation request, it is important to inform us in advance. Any adaptation is not possible or could require prior technical validation and may involve specific production planning and minimum order quantities (with potential R&D fees)

Shelf life product BBD : 9 months (Europe) – 12+ months (Overseas)

Organic & Local Sourcing

Our own brand range is fully organic.

They trusted us



Mercedes-Benz



LONGCHAMP
PARIS



Takeaway.com



BNP PARIBAS
FORTIS



PARIS 8
HAUTE PARFUMERIE

